

VULNERABILITY MANAGEMENT with ease



Vulnerability management is the most powerful preventive tool for minimizing the likelihood of a successful attack against your organization.

Axians and vulnerability management:



15 experts —
biggest team
in EU



145 000+
Cloud Agents



10 000 000+
vulnerabilities
detected monthly



300 000+
endpoints



1 760+
web applications

Our strenghts:

- ▶ Main focus on: **automation, integration, optimization** and **remediation**
- ▶ 8+ years of experience in vulnerability management
- ▶ We automate up to 80 % of standard operational tasks
- ▶ Up to 95 % reduction in Cloud Agent duplication resolution time
- ▶ Integration with tools from Asset Management, CMDBs, ticketing systems, PAMs, IPAM, Risk Management
- ▶ We function in the role of the Qualys Technical Account Center (TAC)
- ▶ Experience deploying solutions in a VDI environment (Microsoft, Citrix, Amazon)
- ▶ Support up to L3 level within the country

Do you know that?

- ▶ More than 75 % of attacks used vulnerabilities that were unresolved for more than two years
- ▶ In 2021, the average time to remove a critical vulnerability was more than 2 months
- ▶ More than 84 % of all companies have serious external vulnerabilities parameter that they are unaware of
- ▶ 76 % of all applications have at least one vulnerability
- ▶ 11 % of all vulnerabilities are critical and 78 % are medium and high
- ▶ In Q1 of 2022 alone, more than 8 000 vulnerabilities were discovered
- ▶ In general, every day without managed vulnerabilities means 50 more unaddressed vulnerabilities

Vulnerability Management

SERVICES PACKAGE

QUALYS SUPPORT SERVICES

Key service characteristics

- ▶ 8x5 ServiceDesk (web, phone, email)
- ▶ Access to experts (L1 to L3) included
- ▶ Initial optimization and enhancement of existing environment
- ▶ Direct access to the vendor with the ability to submit change requests

Added values

- ▶ We act as the Qualys Technical Account Centre (TAC)
- ▶ We focus on advanced troubleshooting
- ▶ Scanning and environment control

Service also includes

- ▶ Management of scans and reports
- ▶ Customized report preparation
- ▶ Secure environment configuration (2FA, Access-Lists, QGS optimization)
- ▶ Scanning and environment control according to security standards
- ▶ Asset Group management
- ▶ Tag management
- ▶ Cloud Agent management and maintenance
- ▶ Customized data extraction (API, CVS, XML...)
- ▶ Customized vulnerability prioritization
- ▶ Troubleshooting asset connectivity issues

Fixed price [per month]

QUALYS PROFESSIONAL SERVICES

Automation

- ▶ Cloud connectors
- ▶ Health-checks Qualys platform
- ▶ Ad-hoc scanning/reporting
- ▶ Agent removal for decommissioned servers
- ▶ Integration with security systems (PAM)
- ▶ Cloud Agent duplication removal
- ▶ Platform monitoring (Qualys Agents, VMs, Qualys Cloud Platform)
- ▶ Application onboarding

Optimization

- ▶ Data extraction (API calls best practice)
- ▶ QCA deployment (SCCM, Ansible)
- ▶ Targets & Tag management

Other specializations

- ▶ Container security
- ▶ Effective solutions to duplicate devices
- ▶ Policy Compliance configuration change history
- ▶ Architecture and design changes
- ▶ Qualys Gateway Configuration (QGS)
- ▶ Qualys proxy configuration
- ▶ Implementation of new modules
- ▶ Migration projects
- ▶ CMDB integration
- ▶ Power BI integration
- ▶ Integration with ticketing systems
- ▶ And other integrations via API

Variable price [per hour]

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